

December 16, 2010

## Supply Chain Improvement by the Supply Chain

W Machine Works, along with the six other member-shops of the Southern California Manufacturing Group held a supplier symposium for 20 of its common sub-tier suppliers to discuss and work towards improving the supply chain for all parties.

The A&D industry's demand for sub-tier control has been the message of 2010. The unified message of Aviation Week's Supply Chain Conference this past November was supply chain management. The Primes/OEMs spoke of the pricing and delivery pressures they face and the only way to survive is to make sure tier 2 and 3 shops, such as those in the SCMG, are aware of the industry's direction and developing a supply chain that delivers every single time.

The SCMG's November conference is just the first step in partnering with our suppliers. Based on the conversations of the event, better shared communication and improvement activities between supplier and customer will yield quick benefits and the hopeful creation of SCMG approved suppliers.

These supply chain improvements will also help address the newly added risk management requirements of AS9100 Rev C.

The SCMG was created in 2004 to accelerate operational and financial improvements among its members. Since its inception, the SCMG has branched out from the original executive only format to include sub-groups for Supply Chain, Sales & Marketing and Training.

Through the group's collaboration, the goal of world class manufacturing can become a reality far quicker than if each shop tried to do it on its own.



WMW President Marzel Neckien speaks with key SCMG suppliers on the future of the A&D Industry and the requirements of our customers, and in turn, the demands we place on them.

Common ground was found and the parties involved plan on meeting again first quarter 2011 to continue this discussion.